



# 2019 ADMINISTRATIVE FEE PROGRAMS!

HealthPass is pleased to extend our broker administrative fee programs to our valued broker partners in recognition of your 2019 new business efforts.

## QUALIFY FOR ONE PROGRAM OR BOTH!

### PROGRAM #1

#### 2019 Quarterly New Business Plans

Plan	Medical Employees (EE's) to Qualify	One Time Payment
Q2 (4/1 - 6/1)	20+ EE's enrolled	\$50 Per EE
Q3 (7/1 - 9/1)	20+ EE's enrolled	\$50 Per EE
Q4 (10/1 - 12/1)	20+ EE's enrolled	\$50 Per EE

Subject to "The Fine Print", production toward the 2019 Quarterly New Business Plans will be calculated on a specified date with payments to follow thereafter. The respective specified dates for calculation and estimated dates for payment of the plans are: 7/15/19 and 7/25/19 for Q2; 10/15/19 and 10/25/19 for Q3; and 1/15/20 and 1/25/20 for Q4.

### PROGRAM #2

#### 2019 New Business Plan

Plan	Medical Employees (EE's) to Qualify	One Time Payment
Q2 - Q4 (4/1 - 12/1)	100+ EE's enrolled	\$50 Per EE

Subject to "The Fine Print", production toward the 2019 New Business Plan will be calculated on a specified date with payments to follow thereafter. The specified dates for calculation and estimated dates for payment are 2/20/20 and 2/28/20 respectively.

## HOW TO EARN \$10,000 & MORE!

Enroll 100 total EE's in Q4 (10/1/19, 11/1/19 & 12/1/19 effective dates).

If on 1/25/20 those enrolled employer groups maintain 100 EE's you'll earn \$5,000 through PROGRAM 1's Q4 Quarterly New Business Plan.

If on 2/20/20 those enrolled employer groups maintain 100 EE's you'll earn an additional \$5,000 through PROGRAM 2's Q2 - Q4 New Business Plan.

**PLUS** you'll earn an additional 10% on those payouts if the total lines of ancillary coverage installed is 50% or more of the total EE's.

### THE FINE PRINT:

- EEs must be actively enrolled medical employees of groups which are new to HealthPass.
- EE's must be active at the time of calculation and remain active for a minimum of 60 days.
- The primary broker who originally writes the case is the only broker who can be credited.
- There is no minimum number of groups required.
- Example above shows 100 maintained employees but calculation is based on actual enrolled as of the calculation date. If the groups have grown to 102 = \$10,200 or 125 = \$12,500. If the groups shrink to 99 or less = \$0.
- Eligible ancillary lines include all Dental, Vision, EverGuard and AccidentGuard products as well as ID Theft products.
- Ancillary calculation will be based on the number of individual eligible ancillary lines of coverage in force divided by the total enrolled EE's.
- Employees who sign up for multiple ancillary lines count positively multiple times (e.g. enrollment in Dental, Vision & EverGuard by 1 employee = 3 individual lines).
- COBRA enrollees are treated the same as active enrollees.
- All payouts are made by Direct Deposit. Not enrolled in Direct Deposit? Sign up here [www.healthpass.com/broker-direct-dep.pdf](http://www.healthpass.com/broker-direct-dep.pdf)
- The Administrative Fee Programs are funded by the HealthPass Insurance Trust solely out of program fees.
- HealthPass reserves the right to make changes or terminate the Administrative Fee Program(s) at any time. All decisions by HealthPass are final.
- Visit [www.healthpassny.com](http://www.healthpassny.com) for rates and further information.

Contact your General Agent to request a meeting with your HealthPass Account Executive. If you don't work with a General Agent please contact [brokerteam@healthpassny.com](mailto:brokerteam@healthpassny.com) or call 212-252-8010 prompt #4 for assistance.